



CITY OF EL PASO BID TABULATION FORM



BID ITEM: VOIP TELEPHONY AND NETWORK INFRASTRUCTURE

BID # 2012-252

BID DATE: SEPTEMBER 19, 2012

DEPARTMENT: INFORMATION TECHNOLOGY

		AUSTIN TELE-SERVICES AUSTIN, TX	NET DIRECT SYSTEMS, LLC APEX, NC	NETSYNC NETWORK SOLUTIONS HOUSTON, TX
PART A: PRICE LIST PRICING		PRICE ADJUSTMENT FACTOR		
ITEM NO.	DESCRIPTION	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP
1.	CISCO EQUIPMENT	NET <input checked="" type="checkbox"/>	NET <input type="checkbox"/>	NET <input checked="" type="checkbox"/>
		- ____% DISCOUNT <input type="checkbox"/>	- ____% DISCOUNT <input type="checkbox"/>	- ____% DISCOUNT <input type="checkbox"/>
		+ ____% MARKUP <input type="checkbox"/>	+ ____% MARKUP <input type="checkbox"/>	+ ____% MARKUP <input type="checkbox"/>
		PRICE LIST OR CATALOG CISCO <small>(NOTE: MANUFACTURER OR BRAND NAME, AS APPLICABLE)</small>	PRICE LIST OR CATALOG EXTREME NETWORKS <small>(NOTE: MANUFACTURER OR BRAND NAME, AS APPLICABLE)</small>	PRICE LIST OR CATALOG CISCO <small>(NOTE: MANUFACTURER OR BRAND NAME, AS APPLICABLE)</small>
		List Number <u>4-12</u> Dated <u>7-6-12</u>	List Number <u>2012-06-12</u> Dated <u>6/12/2012</u>	List Number <u>N/A</u> Dated <u>N/A</u>
TYPE OF PRICE LIST		<input type="checkbox"/> WHOLESALER	<input type="checkbox"/> WHOLESALER	<input type="checkbox"/> WHOLESALER
		<input type="checkbox"/> DISTRIBUTOR	<input type="checkbox"/> DISTRIBUTOR	<input checked="" type="checkbox"/> DISTRIBUTOR
		<input type="checkbox"/> JOBBER	<input type="checkbox"/> JOBBER	<input type="checkbox"/> JOBBER
		<input checked="" type="checkbox"/> DEALER	<input type="checkbox"/> DEALER	<input type="checkbox"/> DEALER
		<input type="checkbox"/> RETAILER	<input type="checkbox"/> RETAILER	<input type="checkbox"/> RETAILER
		<input type="checkbox"/> (OTHER)	<input checked="" type="checkbox"/> (OTHER)	<input type="checkbox"/> (OTHER)

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APPROVED BY: ___/s/___

DATE: ___9/26/2012___



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		AUSTIN TELE-SERVICES AUSTIN, TX	NET DIRECT SYSTEMS, LLC APEX, NC	NETSYNC NETWORK SOLUTIONS HOUSTON, TX
ITEM NO.	PART B: SAMPLE PRICING			
1.	DESCRIPTION:	CATALYST 3750X 48 PORT FULL PoE IP BASE	CATALYST 3750X 48 PORT FULL PoE IP BASE	CATALYST 3750X 48 PORT FULL PoE IP BASE
	MANUFACTURER/PART NUMBER:	WS-C3750X-48PF-S	WS-C3750X-48PF-S	WS-C3750X-48PF-S
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$9,495.00	NO BID	\$14,000.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$5,222.00		\$7,525.00
2.	DESCRIPTION:	CISCO UC PHONE 7945, GIG ETHERNET, COLOR	CISCO UC PHONE 7945, GIG ETHERNET, COLOR	CISCO UC PHONE 7945, GIG ETHERNET, COLOR
	MANUFACTURER/PART NUMBER:	CP-7945G=	CP-7945G=	CP-7945G=
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$495.00	NO BID	\$490.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$220.00		\$263.38
3.	DESCRIPTION:	UNIFIED WORKSPACE LICENSING STD, 1 USER	UNIFIED WORKSPACE LICENSING STD, 1 USER	UNIFIED WORKSPACE LICENSING STD, 1 USER
	MANUFACTURER/PART NUMBER:	LIC-UWL-STD	LIC-UWL-STD	LIC-UWL-STD
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$250.00	NO BID	\$325.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$180.00		\$174.69
4.	DESCRIPTION:	C3750X-48 IP BASE TO IP SERVICES FACTORY IOS UPGRADE	C3750X-48 IP BASE TO IP SERVICES FACTORY IOS UPGRADE	C3750X-48 IP BASE TO IP SERVICES FACTORY IOS UPGRADE
	MANUFACTURER/PART NUMBER:	C3750X-48-IOS-S-E	C3750X-48-IOS-S-E	C3750X-48-IOS-S-E
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$8,995.00	NO BID	\$8,000.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$4,520.00		\$4,300.00
5.	DESCRIPTION:	CATALYST 2960S 24 GigE PoE 370W, 4 x SFP LAN BASE	CATALYST 2960S 24 GigE PoE 370W, 4 X SFP LAN BASE	CATALYST 2960S 24 GigE PoE 370W, 4 X SFP LAN BASE
	MANUFACTURER/PART NUMBER:	WS-C2960S-24PS-L	WS-C2960S-24PS-L	WS-C2960S-24PS-L
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$3,500.00	NO BID	\$3,995.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$1,670.00		\$2,147.31
6.	DESCRIPTION:	2911 UC BUNDLE w/PVDM3-16, FL-CME-SRST-25, UC LICENSE PAK	2911 UC BUNDLE w/PVDM3-16, FL-CME-SRST-25, UC LICENSE PAK	2911 UC BUNDLE w/PVDM3-16, FL-CME-SRST-25, UC LICENSE PAK
	MANUFACTURER/PART NUMBER:	C2911-CME-SRST/K9	C2911-CME-SRST/K9	C2911-CME-SRST/K9
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$5,000.00	NO BID	\$3,895.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$2,320.00		\$2,093.56

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		AUSTIN TELE-SERVICES AUSTIN, TX	NET DIRECT SYSTEMS, LLC APEX, NC	NETSYNC NETWORK SOLUTIONS HOUSTON, TX
ITEM NO.	PART B: SAMPLE PRICING			
7	DESCRIPTION:	3-YR UWL STD UCSS	3-YR UWL STD UCSS	3-YR UWL STD UCSS
	MANUFACTURER/PART NUMBER:	UCSS-UWL-STD	UCSS-UWL-STD	UCSS-UWL-STD
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$55.00	NO BID	\$70.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$35.00		\$37.63
8	DESCRIPTION:	10GBASE-ER SFP MODULE	10GBASE-ER SFP MODULE	10GBASE-ER SFP MODULE
	MANUFACTURER/PART NUMBER:	SFP-10G-ER=	SFP-10G-ER=	SFP-10G-ER=
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$5,500.00	NO BID	\$10,000.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$3,025.00		\$5,375.00
9	DESCRIPTION:	WEBEX MEETING CENTER PORT-ADD 2 YEARS (3 YEAR TOTAL TERM)	WEBEX MEETING CENTER PORT-ADD 2 YEARS (3 YEAR TOTAL TERM)	WEBEX MEETING CENTER PORT-ADD 2 YEARS (3 YEAR TOTAL TERM)
	MANUFACTURER/PART NUMBER:	WBX-MC1+2-P-UWL	WBX-MC1+2-P-UWL	WBX-MC1+2-P-UWL
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$3,854.00	NO BID	\$3,854.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$2,312.00		\$2,071.53
10	DESCRIPTION:	UNIFIED WORKSPACE LICENSING, PROFESSIONAL-1 USER	UNIFIED WORKSPACE LICENSING, PROFESSIONAL-1 USER	UNIFIED WORKSPACE LICENSING, PROFESSIONAL-1 USER
	MANUFACTURER/PART NUMBER:	LIC-UWL-PRO	LIC-UWL-PRO	LIC-UWL-PRO
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$400.00	NO BID	\$500.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$285.00		\$268.75
11	DESCRIPTION:	SMARTNET 8X5XNBD CATALYST 350X 48 PORT FULL PoE IP BASE	SMARTNET 8X5XNBD CATALYST 350X48 PORT FULL PoE IP BASE	SMARTNET 8X5XNBD CATALYST 350X48 PORT FULL PoE IP BASE
	MANUFACTURER/PART NUMBER:	CON-SNT-3750X4FS	CONS-SNT-3750X4FX	CONS-SNT-3750X4FX
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$725.00	NO BID	\$700.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$590.00		\$558.25
12	DESCRIPTION:	ESSENTIAL SW SVCS MAPPING SKU, 1K-10K UWL STD USERS	ESSENTIAL SW SVCS MAPPING SKU, 1K-10K UWL STD USERS	ESSENTIAL SW SVCS MAPPING SKU, 1K-10K UWL STD USERS
	MANUFACTURER/PART NUMBER:	CON-ESW-UWLST1K	CON-ESW-UWLST1K	CON-ESW-UWLST1K
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$14.00	NO BID	\$15.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$9.00		\$11.96

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ITEM NO.	PART B: SAMPLE PRICING			
13	DESCRIPTION:	CATALYST 2960S 48 GigE PoE 740W, 4xSFP LAN BASE	CATALYST 2960S 48 GigE PoE 740W, 4xSFP LAN BASE	CATALYST 2960S 48 GigE PoE 740W, 4xSFP LAN BASE
	MANUFACTURER/PART NUMBER:	WS-C2960S-48FPS-L	WS-C2960S-48FPS-L	WS-C2960S-48FPS-L
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$5,995.00	NO BID	\$7,495.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$3,297.00		\$4,028.56
14	DESCRIPTION:	CISCO UC PHONE 9951, CHARCOAL, STD HNDST WITH CAMERA	CISCO UC PHONE 9951, CHARCOAL, STD HNDST WITH CAMERA	CISCO UC PHONE 9951, CHARCOAL, STD HNDST WITH CAMERA
	MANUFACTURER/PART NUMBER:	CP-9951-C-CAM-K9=	CP-9951-C-CAM-K9=	CP-9951-C-CAM-K9=
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$695.00	NO BID	\$985.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$390.00		\$529.44
15	DESCRIPTION:	CATALYST 3K-X 1100W AC SECONDARY POWER SUPPLY	CATALYST 3K-X 1100W AC SECONDARY POWER SUPPLY	CATALYST 3K-X 1100W AC SECONDARY POWER SUPPLY
	MANUFACTURER/PART NUMBER:	C3KX-PWR-1100WAC/2	C3KX-PWR-1100WAC/2	C3KX-PWR-1100WAC/2
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$995.00	NO BID	\$1,500.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$547.00		\$806.25
16	DESCRIPTION:	CISCO UC PHONE 7965, GIG ETHERNET, COLOR	CISCO UC PHONE 7965, GIG ETHERNET, COLOR	CISCO UC PHONE 7965, GIG ETHERNET, COLOR
	MANUFACTURER/PART NUMBER:	CP-7965G=	CP-7965G=	CP-7965G=
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$595.00	NO BID	\$620.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$290.00		\$333.25
17	DESCRIPTION:	CISCO 7926G WORLD MODE, CCM/CCME UL REQD; BATT/PS NOT INC.	CISCO 7926G WORLD MODE, CCM/CCME UL REQD; BATT/PS NOT INC.	CISCO 7926G WORLD MODE, CCM/CCME UL REQD; BATT/PS NOT INC.
	MANUFACTURER/PART NUMBER:	CP-7926G-W-K9=	CP-7926G-W-K9=	CP-7926G-W-K9=
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$695.00	NO BID	\$1,050.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$290.00		\$564.38

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ITEM NO.	PART B: SAMPLE PRICING			
18	DESCRIPTION:	10GBASE-LR SFP MODULE	10GBASE-LR SFP MODULE	10GBASE-LR SFP MODULE
	MANUFACTURER/PART NUMBER:	SFP-10G-LR=	SFP-10G-LR=	SFP-10G-LR=
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$1,895.00	NO BID	\$3,995.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$980.00		\$2,147.31
19	DESCRIPTION:	CISCO UC CONFERENCE STATION 7937 GLOBAL	CISCO UC CONFERENCE STATION 7937 GLOBAL	CISCO UC CONFERENCE STATION 7937 GLOBAL
	MANUFACTURER/PART NUMBER:	CP-7937G=	CP-7937G=	CP-7937G=
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$1,325.00	NO BID	\$1,395.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$737.00		\$749.81
20	DESCRIPTION:	SMARTNET 8X5XNBD 2911 VOICE BUNDLE w/UC LICENSE PAK	SMARTNET 8X5XNBD 2911 VOICE BUNDLE w/UC LICENSE PAK	SMARTNET 8X5XNBD 2911 VOICE BUNDLE w/UC LICENSE PAK
	MANUFACTURER/PART NUMBER:	CON-SNT-2911 CMST	CON-SNT-2911 CMST	CON-SNT-2911 CMST
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$500.00	NO BID	\$440.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$365.00		\$350.90
21	DESCRIPTION:	EMRGNCY RSPNDR USR LIC 10 PHNS NEW	EMRGNCY RSPNDR USR LIC 10 PHNS NEW	EMRGNCY RSPNDR USR LIC 10 PHNS NEW
	MANUFACTURER/PART NUMBER:	ER-USR-LIC-10-NEW	ER-USR-LIC-10-NEW	ER-USR-LIC-10-NEW
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$2,000.00	NO BID	\$200.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$1,150.00		\$107.50
22	DESCRIPTION:	CCX 8.5 NEW PRE SEAT QTY 1 LICENSE ONLY	CCX 8.5 NEW PRE SEAT QTY 1 LICENSE ONLY	CCX 8.5 NEW PRE SEAT QTY 1 LICENSE ONLY
	MANUFACTURER/PART NUMBER:	CCX-85-N-P-LIC	CCX-85-N-P-LIC	CCX-85-N-P-LIC
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$2,000.00	NO BID	\$1,850.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$1,150.00		\$994.38

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		AUSTIN TELE-SERVICES AUSTIN, TX	NET DIRECT SYSTEMS, LLC APEX, NC	NETSYNC NETWORK SOLUTIONS HOUSTON, TX
ITEM NO.	PART B: SAMPLE PRICING			
23	DESCRIPTION:	FOUR-PORT VOICE INTERFACE CARD-FXO (UNIVERSAL)	FOUR-PORT VOICE INTERFACE CARD-FXO (UNIVERSAL)	FOUR-PORT VOICE INTERFACE CARD-FXO (UNIVERSAL)
	MANUFACTURER/PART NUMBER:	VIC2-4FXO	VIC2-4FXO	VIC2-4FXO
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$825.00	NO BID	\$880.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$410.00		\$473.00
24	DESCRIPTION:	FOUR-PORT VOICE INTERFACE CARD-FXS AND DID	FOUR-PORT VOICE INTERFACE CARD-FXS AND DID	FOUR-PORT VOICE INTERFACE CARD-FXS AND DID
	MANUFACTURER/PART NUMBER:	VIC3-4FXS/DID	VIC3-4FXS/DID	VIC3-4FXS/DID
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$795.00	NO BID	\$880.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$400.00		\$473.00
25	DESCRIPTION:	ESSENTIAL SW SVCS MAPPING SKU, 1K-10K UWL STD USERS	ESSENTIAL SW SVCS MAPPING SKU, 1K-10K UWL STD USERS	ESSENTIAL SW SVCS MAPPING SKU, 1K-10K UWL STD USERS
	MANUFACTURER/PART NUMBER:	CON-ESW-UWLST1K	CON-ESW-UWLST1K	CON-ESW-UWLST1K
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$25.00	NO BID	\$15.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$12.00		\$11.96
26	DESCRIPTION:	UNIFIED WORKSPACE LICENSING, PROFESSIONAL-1 USER	UNIFIED WORKSPACE LICENSING, PROFESSIONAL-1 USER	UNIFIED WORKSPACE LICENSING, PROFESSIONAL-1 USER
	MANUFACTURER/PART NUMBER:	LIC-UWL-PRO	LIC-UWL-PRO	LIC-UWL-PRO
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$425.00	NO BID	\$500.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$285.00		\$268.75
27	DESCRIPTION:	WEBEX MEETING CENTER PORT- ADD 2 YEARS (3 YEAR TOTAL TERM)	WEBEX MEETING CENTER PORT- ADD 2 YEARS (3 YEAR TOTAL TERM)	WEBEX MEETING CENTER PORT- ADD 2 YEARS (3 YEAR TOTAL TERM)
	MANUFACTURER/PART NUMBER:	WBX-MC1+2-UWL	WBX-MC1+2-UWL	WBX-MC1+2-UWL
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$3,854.00	NO BID	\$3,854.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$2,312.00		\$2,071.53
28	DESCRIPTION:	3-YR UWL STD UCSS	3-YR UWL STD UCSS	3-YR UWL STD UCSS
	MANUFACTURER/PART NUMBER:	UCSS-UWL-STD	UCSS-UWL-STD	UCSS-UWL-STD
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$55.00	NO BID	\$115.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$35.00		\$61.81

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ITEM NO.	PART B: SAMPLE PRICING			
29	DESCRIPTION:	UNIFIED WORKSPACE LICENSING STD, 1 USER	UNIFIED WORKSPACE LICENSING STD, 1 USER	UNIFIED WORKSPACE LICENSING STD, 1 USER
	MANUFACTURER/PART NUMBER:	LIC-UWL-STD	LIC-UWL-STD	LIC-UWL-STD
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$250.00	NO BID	\$325.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$180.00		\$174.69
30	DESCRIPTION:	CATALYST 3560C SWITCH 12 FE PoE, 2 x DUAL UPLINK, IP BASE	CATALYST 3560C SWITCH 12 FE PoE, 2 x DUAL UPLINK, IP BASE	CATALYST 3560C SWITCH 12 FE PoE, 2 x DUAL UPLINK, IP BASE
	MANUFACTURER/PART NUMBER:	WS-C3560C-12PC-S	WS-C3560C-12PC-S	WS-C3560C-12PC-S
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$2,500.00		\$1,745.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$1,147.00		\$937.94
31	DESCRIPTION:	AC POWER CORD (NORTH AMERICA), C13, NEMA 5-15P, 2.1m	AC POWER CORD (NORTH AMERICA), C13, NEMA 5-15P, 2.1m	AC POWER CORD (NORTH AMERICA), C13, NEMA 5-15P, 2.1m
	MANUFACTURER/PART NUMBER:	CAB-AC	CAB-AC	CAB-AC
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$0.00	NO BID	NO BID
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$0.00		
32	DESCRIPTION:	POWER RETAINER CLIP FOR COMPACT SWITCHES	POWER RETAINER CLIP FOR COMPACT SWITCHES	POWER RETAINER CLIP FOR COMPACT SWITCHES
	MANUFACTURER/PART NUMBER:	PWR-CLIP	PWR-CLIP	PWR-CLIP
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$0.00	NO BID	\$20.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$0.00		\$10.75
33	DESCRIPTION:	SMARTNET 8X5XNBD CATALYST 3560C SWITCH 12 FE PoE, 2 x DUA	SMARTNET 8X5XNBD CATALYST 3560C SWITCH 12 FE PoE, 2 x DUA	SMARTNET 8X5XNBD CATALYST 3560C SWITCH 12 FE PoE, 2 x DUA
	MANUFACTURER/PART NUMBER:	CON-SNT-C356C12P	CON-SNT-C356C12P	CON-SNT-C356C12P
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$115.00	NO BID	\$111.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$98.00		\$88.52
34	DESCRIPTION:	5500 SERIES WIRELESS CONTROLLER FOR UP TO 500 CISCO ACCESS POINTS	5500 SERIES WIRELESS CONTROLLER FOR UP TO 500 CISCO ACCESS POINTS	5500 SERIES WIRELESS CONTROLLER FOR UP TO 500 CISCO ACCESS POINTS
	MANUFACTURER/PART NUMBER:	AIR-CT5508-500-K9	AIR-CT5508-500-K9	AIR-CT5508-500-K9
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$78,995.00	NO BID	\$104,995.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$43,447.00		\$56,434.81

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		AUSTIN TELE-SERVICES AUSTIN, TX	NET DIRECT SYSTEMS, LLC APEX, NC	NETSYNC NETWORK SOLUTIONS HOUSTON, TX
ITEM NO.	PART B: SAMPLE PRICING			
35	DESCRIPTION:	5500 SERIES WIRELESS CONTROLLER REDUNDANT AC POWER SUPPLY	5500 SERIES WIRELESS CONTROLLER REDUNDANT AC POWER SUPPLY	5500 SERIES WIRELESS CONTROLLER REDUNDANT AC POWER SUPPLY
	MANUFACTURER/PART NUMBER:	AIR-PWR-5500-AC=	AIR-PWR-5500-AC=	AIR-PWR-5500-AC=
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$1,495.00	NO BID	\$1,495.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$890.00		\$803.56
36	DESCRIPTION:	5500 SERIES WIRELESS CONTROLLER FAN TRAY	5500 SERIES WIRELESS CONTROLLER FAN TRAY	5500 SERIES WIRELESS CONTROLLER FAN TRAY
	MANUFACTURER/PART NUMBER:	AIR-FAN-5500=	AIR-FAN-5500=	AIR-FAN-5500=
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$250.00	NO BID	\$295.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$115.00		\$158.56
37	DESCRIPTION:	5500 SERIES WIRELESS CONTROLLER SPARE MOUNTING KIT	5500 SERIES WIRELESS CONTROLLER SPARE MOUNTING KIT	5500 SERIES WIRELESS CONTROLLER SPARE MOUNTING KIT
	MANUFACTURER/PART NUMBER:	AIR-CT5500-RK-MNT	AIR-CT5500-RK-MNT	AIR-CT5500-RK-MNT
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$250.00	NO BID	\$295.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$115.00		\$158.56
38	DESCRIPTION:	250 AP ADDER LICENSE FOR THE 5508 CONTROLLER	250 AP ADDER LICENSE FOR THE 5508 CONTROLLER	250 AP ADDER LICENSE FOR THE 5508 CONTROLLER
	MANUFACTURER/PART NUMBER:	LIC-CT5508-250A	LIC-CT5508-250A	LIC-CT5508-250A
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$62,495.00	NO BID	\$58,495.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$34,372.00		\$31,441.06
39	DESCRIPTION:	CISCO AIRONET 3600i ACCESS POINT: INDOOR ENVIRONMENTS, WITH INTERNAL ANTENNAS	CISCO AIRONET 3600i ACCESS POINT: INDOOR ENVIRONMENTS, WITH INTERNAL ANTENNAS	CISCO AIRONET 3600i ACCESS POINT: INDOOR ENVIRONMENTS, WITH INTERNAL ANTENNAS
	MANUFACTURER/PART NUMBER:	AIR-CAP3602I-A-K9	AIR-CAP3602I-x-K9	AIR-CAP3602I-A-K9
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$1,595.00	NO BID	\$1,495.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$890.00		\$803.56
40	DESCRIPTION:	SMARTnet 8x5xNBD 3600e ACCESS POINT (DUAL-BAND 802.11 a/g/n)	SMARTnet 8x5xNBD 3600e ACCESS POINT (DUAL-BAND 802.11 a/g/n)	SMARTnet 8x5xNBD 3600e ACCESS POINT (DUAL-BAND 802.11 a/g/n)
	MANUFACTURER/PART NUMBER:	CON-SNT-CAP3602x	CON-SNT-CAP3602x	CON-SNT-CAP3602x
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$225.00	NO BID	\$120.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$115.00		\$95.70

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APPROVED BY: ___/s/___

DATE: ___9/26/2012___



CITY OF EL PASO BID TABULATION FORM


BID ITEM: VOIP TELEPHONY AND NETWORK INFRASTRUCTURE
BID # 2012-252
BID DATE: SEPTEMBER 19, 2012
DEPARTMENT: INFORMATION TECHNOLOGY

		AUSTIN TELE-SERVICES AUSTIN, TX	NET DIRECT SYSTEMS, LLC APEX, NC	NETSYNC NETWORK SOLUTIONS HOUSTON, TX
ITEM NO.	PART B: SAMPLE PRICING			
41	DESCRIPTION:	CISCO UNIFIED IP PHONE 6921, CHARCOAL, STANDARD HANDSET	CISCO UNIFIED IP PHONE 6921, CHARCOAL, STANDARD HANDSET	CISCO UNIFIED IP PHONE 6921, CHARCOAL, STANDARD HANDSET
	MANUFACTURER/PART NUMBER:	CP-6921-C-K9=	CP-6921-C-K9=	CP-6921-C-K9=
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$250.00	NO BID	\$235.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$115.00		\$126.31
42	DESCRIPTION:	3925 VOICE BUNDLE w/PVDM3-64, FL- CME-SRST-25, UC LICENSE PAK	3925 VOICE BUNDLE w/PVDM3-64, FL- CME-SRST-25, UC LICENSE PAK	3925 VOICE BUNDLE w/PVDM3-64, FL- CME-SRST-25, UC LICENSE PAK
	MANUFACTURER/PART NUMBER:	C3925-CME-SRST/K9	C3925-CME-SRST/K9	C3925-CME-SRST/K9
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$9,995.00	NO BID	\$10,995.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$5,925.00		\$5,909.81
43	DESCRIPTION:	1000BASE-LX/LH SFP TRANSCEIVER MODULE, MMF/SMF, 1310nm, DOM	1000BASE-LX/LH SFP TRANSCEIVER MODULE, MMF/SMF, 1310nm, DOM	1000BASE-LX/LH SFP TRANSCEIVER MODULE, MMF/SMF, 1310nm, DOM
	MANUFACTURER/PART NUMBER:	GLC-LH-SMD=	GLC-LH-SMD=	GLC-LH-SMD=
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$850.00	NO BID	\$995.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$550.00		\$534.81
44	DESCRIPTION:	2921 UC BUNDLE w/PVDM3-32, FL-CME- SRST-25, UC LICENSE PAK	2921 UC BUNDLE w/PVDM3-32, FL-CME- SRST-25, UC LICENSE PAK	2921 UC BUNDLE w/PVDM3-32, FL-CME- SRST-25, UC LICENSE PAK
	MANUFACTURER/PART NUMBER:	C2921-CME-SRST/K9	C2921-CME-SRST/K9	C2921-CME-SRST/K9
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$5,000.00	NO BID	\$4,995.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$2,890.00		\$2,684.81
45	DESCRIPTION:	24 PORT VOICE OVER IP ANALOG PHONE GATEWAY	24 PORT VOICE OVER IP ANALOG PHONE GATEWAY	24 PORT VOICE OVER IP ANALOG PHONE GATEWAY
	MANUFACTURER/PART NUMBER:	VG224	VG224	VG224
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$4,195.00	NO BID	\$5,395.00
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$2,490.00		\$2,899.81
46	DESCRIPTION:	COMMUNICATION MANAGER EXPRESS OR SRST	COMMUNICATION MANAGER EXPRESS OR SRST	COMMUNICATION MANAGER EXPRESS OR SRST
	MANUFACTURER/PART NUMBER:	FL-CME-SRST-25	FL-CME-SRST-25	FL-CME-SRST-25
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$550.00	NO BID	NO BID
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$320.00		

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APPROVED BY: ___/s/___

DATE: ___ 9/26/2012 ___



CITY OF EL PASO BID TABULATION FORM



BID ITEM: VOIP TELEPHONY AND NETWORK INFRASTRUCTURE

BID # 2012-252

BID DATE: SEPTEMBER 19, 2012

DEPARTMENT: INFORMATION TECHNOLOGY

	AUSTIN TELE-SERVICES AUSTIN, TX	NET DIRECT SYSTEMS, LLC APEX, NC	NETSYNC NETWORK SOLUTIONS HOUSTON, TX
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE FILING PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.</p> <p>NO OPTION OFFERED.</p>	<p><input checked="" type="checkbox"/></p> <p><input type="checkbox"/></p>	<p><input checked="" type="checkbox"/></p> <p><input type="checkbox"/></p>	<p><input checked="" type="checkbox"/></p> <p><input type="checkbox"/></p>
PAYMENT TERMS:	2% - 10 DAYS / 1% - 20 DAYS	NET - 30 DAYS	NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY: Within _____ consecutive calendar days	7 - 14	7	14
<p>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE OF REJECTION OF THE BID.</p>			

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APPROVED BY: ___/s/___

DATE: ___ 9/26/2012 ___



CITY OF EL PASO BID TABULATION FORM



BID ITEM: VOIP TELEPHONY AND NETWORK INFRASTRUCTURE		BID # 2012-252	
BID DATE: SEPTEMBER 19, 2012		DEPARTMENT: INFORMATION TECHNOLOGY	
		SIGMA TECHNOLOGY SOLUTIONS, INC. SAN ANTONIO, TX	TECHNOLOGY FOR EDUCATION HEWITT, TX
PART A: PRICE LIST PRICING		PRICE ADJUSTMENT FACTOR	
ITEM NO.	DESCRIPTION	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP
1.	CISCO EQUIPMENT	NET <input type="checkbox"/>	NET <input type="checkbox"/>
		- <u>54</u> % DISCOUNT <input checked="" type="checkbox"/>	- <u>45</u> % DISCOUNT <input checked="" type="checkbox"/>
		+ ____ % MARKUP <input type="checkbox"/>	+ ____ % MARKUP <input type="checkbox"/>
		PRICE LIST OR CATALOG <u>CISCO SYSTEMS</u> <small>(NOTE: MANUFACTURER OR BRAND NAME, AS APPLICABLE)</small>	PRICE LIST OR CATALOG <u>CISCO</u> <small>(NOTE: MANUFACTURER OR BRAND NAME, AS APPLICABLE)</small>
		List Number <u>2012-252</u> Dated <u>JULY 20, 2012</u>	List Number <u>LEFT BLANK</u> Dated <u>LEFT BLANK</u>
TYPE OF PRICE LIST		<input type="checkbox"/> WHOLESALER	<input type="checkbox"/> WHOLESALER
		<input type="checkbox"/> DISTRIBUTOR	<input type="checkbox"/> DISTRIBUTOR
		<input type="checkbox"/> JOBBER	<input type="checkbox"/> JOBBER
		<input type="checkbox"/> DEALER	<input type="checkbox"/> DEALER
		<input type="checkbox"/> RETAILER	<input checked="" type="checkbox"/> RETAILER
		<input checked="" type="checkbox"/> <u>MFA</u> (OTHER)	<input type="checkbox"/> _____ (OTHER)
		PRICE LIST OR CATALOG _____ <small>(NOTE: MANUFACTURER OR BRAND NAME, AS APPLICABLE)</small>	PRICE LIST OR CATALOG _____ <small>(NOTE: MANUFACTURER OR BRAND NAME, AS APPLICABLE)</small>
		List Number _____ Dated _____	List Number _____ Dated _____

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APPROVED BY: ___/s/___

DATE: ___9/26/2012___



CITY OF EL PASO BID TABULATION FORM


BID ITEM: VOIP TELEPHONY AND NETWORK INFRASTRUCTURE
BID # 2012-252
BID DATE: SEPTEMBER 19, 2012
DEPARTMENT: INFORMATION TECHNOLOGY

		SIGMA TECHNOLOGY SOLUTIONS, INC. SAN ANTONIO, TX	TECHNOLOGY FOR EDUCATION HEWITT, TX	
ITEM NO.	PART B: SAMPLE PRICING			
1.	DESCRIPTION:	CATALYST 3750X 48 PORT FULL PoE IP BASE	CATALYST 3750X 48 PORT FULL PoE IP BASE	CATALYST 3750X 48 PORT FULL PoE IP BASE
	MANUFACTURER/PART NUMBER:	WS-C3750X-48PF-S	WS-C3750X-48PF-S	WS-C3750X-48PF-S
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$14,000.00	\$14,000.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$6,440.00	\$7,700.00	
2.	DESCRIPTION:	CISCO UC PHONE 7945, GIG ETHERNET, COLOR	CISCO UC PHONE 7945, GIG ETHERNET, COLOR	CISCO UC PHONE 7945, GIG ETHERNET, COLOR
	MANUFACTURER/PART NUMBER:	CP-7945G=	CP-7945G=	CP-7945G=
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$490.00	\$490.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$225.40	\$270.00	
3.	DESCRIPTION:	UNIFIED WORKSPACE LICENSING STD, 1 USER	UNIFIED WORKSPACE LICENSING STD, 1 USER	UNIFIED WORKSPACE LICENSING STD, 1 USER
	MANUFACTURER/PART NUMBER:	LIC-UWL-STD	LIC-UWL-STD	LIC-UWL-STD
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$325.00	\$325.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$149.50	\$179.00	
4.	DESCRIPTION:	C3750X-48 IP BASE TO IP SERVICES FACTORY IOS UPGRADE	C3750X-48 IP BASE TO IP SERVICES FACTORY IOS UPGRADE	C3750X-48 IP BASE TO IP SERVICES FACTORY IOS UPGRADE
	MANUFACTURER/PART NUMBER:	C3750X-48-IOS-S-E	C3750X-48-IOS-S-E	C3750X-48-IOS-S-E
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$8,000.00	\$8,000.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$3,680.00	\$4,400.00	
5	DESCRIPTION:	CATALYST 2960S 24 GigE PoE 370W, 4 x SFP LAN BASE	CATALYST 2960S 24 GigE PoE 370W, 4 X SFP LAN BASE	CATALYST 2960S 24 GigE PoE 370W, 4 X SFP LAN BASE
	MANUFACTURER/PART NUMBER:	WS-C2960S-24PS-L	WS-C2960S-24PS-L	WS-C2960S-24PS-L
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$3,995.00	\$3,995.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$1,837.70	\$2,198.00	
6	DESCRIPTION:	2911 UC BUNDLE w/PVDM3-16, FL-CME-SRST-25, UC LICENSE PAK	2911 UC BUNDLE w/PVDM3-16, FL-CME-SRST-25, UC LICENSE PAK	2911 UC BUNDLE w/PVDM3-16, FL-CME-SRST-25, UC LICENSE PAK
	MANUFACTURER/PART NUMBER:	C2911-CME-SRST/K9	C2911-CME-SRST/K9	C2911-CME-SRST/K9
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$3,895.00	\$3,895.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$1,791.70	\$2,143.00	

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APPROVED BY: ___/s/___

DATE: ___9/26/2012___



CITY OF EL PASO BID TABULATION FORM


BID ITEM: VOIP TELEPHONY AND NETWORK INFRASTRUCTURE
BID # 2012-252
BID DATE: SEPTEMBER 19, 2012
DEPARTMENT: INFORMATION TECHNOLOGY

		SIGMA TECHNOLOGY SOLUTIONS, INC. SAN ANTONIO, TX	TECHNOLOGY FOR EDUCATION HEWITT, TX	
ITEM NO.	PART B: SAMPLE PRICING			
7	DESCRIPTION:	3-YR UWL STD UCSS	3-YR UWL STD UCSS	3-YR UWL STD UCSS
	MANUFACTURER/PART NUMBER:	UCSS-UWL-STD	UCSS-UWL-STD	UCSS-UWL-STD
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$70.00	\$70.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$32.20	\$39.00	
8	DESCRIPTION:	10GBASE-ER SFP MODULE	10GBASE-ER SFP MODULE	10GBASE-ER SFP MODULE
	MANUFACTURER/PART NUMBER:	SFP-10G-ER=	SFP-10G-ER=	SFP-10G-ER=
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$10,000.00	\$10,000.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$4,600.00	\$5,500.00	
9	DESCRIPTION:	WEBEX MEETING CENTER PORT-ADD 2 YEARS (3 YEAR TOTAL TERM)	WEBEX MEETING CENTER PORT-ADD 2 YEARS (3 YEAR TOTAL TERM)	WEBEX MEETING CENTER PORT-ADD 2 YEARS (3 YEAR TOTAL TERM)
	MANUFACTURER/PART NUMBER:	WBX-MC1+2-P-UWL	WBX-MC1+2-P-UWL	WBX-MC1+2-P-UWL
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$3,854.00	\$3,854.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$1,772.84	\$2,120.00	
10	DESCRIPTION:	UNIFIED WORKSPACE LICENSING, PROFESSIONAL-1 USER	UNIFIED WORKSPACE LICENSING, PROFESSIONAL-1 USER	UNIFIED WORKSPACE LICENSING, PROFESSIONAL-1 USER
	MANUFACTURER/PART NUMBER:	LIC-UWL-PRO	LIC-UWL-PRO	LIC-UWL-PRO
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$500.00	\$500.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$230.00	\$275.00	
11	DESCRIPTION:	SMARTNET 8X5XNBD CATALYST 350X 48 PORT FULL PoE IP BASE	SMARTNET 8X5XNBD CATALYST 350X48 PORT FULL PoE IP BASE	SMARTNET 8X5XNBD CATALYST 350X48 PORT FULL PoE IP BASE
	MANUFACTURER/PART NUMBER:	CON-SNT-3750X4FS	CONS-SNT-3750X4FX	CONS-SNT-3750X4FX
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$700.00	\$700.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$567.00	\$585.00	
12	DESCRIPTION:	ESSENTIAL SW SVCS MAPPING SKU, 1K-10K UWL STD USERS	ESSENTIAL SW SVCS MAPPING SKU, 1K-10K UWL STD USERS	ESSENTIAL SW SVCS MAPPING SKU, 1K-10K UWL STD USERS
	MANUFACTURER/PART NUMBER:	CON-ESW-UWLST1K	CON-ESW-UWLST1K	CON-ESW-UWLST1K
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$15.00	\$15.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$12.15	\$13.00	

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APPROVED BY: ___/s/___

DATE: ___9/26/2012___



CITY OF EL PASO BID TABULATION FORM


BID ITEM: VOIP TELEPHONY AND NETWORK INFRASTRUCTURE
BID # 2012-252
BID DATE: SEPTEMBER 19, 2012
DEPARTMENT: INFORMATION TECHNOLOGY

		SIGMA TECHNOLOGY SOLUTIONS, INC. SAN ANTONIO, TX	TECHNOLOGY FOR EDUCATION HEWITT, TX	
ITEM NO.	PART B: SAMPLE PRICING			
13	DESCRIPTION:	CATALYST 2960S 48 GigE PoE 740W, 4xSFP LAN BASE	CATALYST 2960S 48 GigE PoE 740W, 4xSFP LAN BASE	CATALYST 2960S 48 GigE PoE 740W, 4xSFP LAN BASE
	MANUFACTURER/PART NUMBER:	WS-C2960S-48FPS-L	WS-C2960S-48FPS-L	WS-C2960S-48FPS-L
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$7,495.00	\$3,995.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$3,447.70	\$2,198.00	
14	DESCRIPTION:	CISCO UC PHONE 9951, CHARCOAL, STD HNDST WITH CAMERA	CISCO UC PHONE 9951, CHARCOAL, STD HNDST WITH CAMERA	CISCO UC PHONE 9951, CHARCOAL, STD HNDST WITH CAMERA
	MANUFACTURER/PART NUMBER:	CP-9951-C-CAM-K9=	CP-9951-C-CAM-K9=	CP-9951-C-CAM-K9=
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$985.00	\$985.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$453.10	\$542.00	
15	DESCRIPTION:	CATALYST 3K-X 1100W AC SECONDARY POWER SUPPLY	CATALYST 3K-X 1100W AC SECONDARY POWER SUPPLY	CATALYST 3K-X 1100W AC SECONDARY POWER SUPPLY
	MANUFACTURER/PART NUMBER:	C3KX-PWR-1100WAC/2	C3KX-PWR-1100WAC/2	C3KX-PWR-1100WAC/2
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$1,500.00	\$1,500.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$690.00	\$825.00	
16	DESCRIPTION:	CISCO UC PHONE 7965, GIG ETHERNET, COLOR	CISCO UC PHONE 7965, GIG ETHERNET, COLOR	CISCO UC PHONE 7965, GIG ETHERNET, COLOR
	MANUFACTURER/PART NUMBER:	CP-7965G=	CP-7965G=	CP-7965G=
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$620.00	\$620.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$285.20	\$341.00	
17	DESCRIPTION:	CISCO 7926G WORLD MODE, CCM/CCME UL REQD; BATT/PS NOT INC.	CISCO 7926G WORLD MODE, CCM/CCME UL REQD; BATT/PS NOT INC.	CISCO 7926G WORLD MODE, CCM/CCME UL REQD; BATT/PS NOT INC.
	MANUFACTURER/PART NUMBER:	CP-7926G-W-K9=	CP-7926G-W-K9=	CP-7926G-W-K9=
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$1,050.00	\$1,050.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$483.00	\$578.00	

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APPROVED BY: ___/s/___

DATE: ___9/26/2012___



CITY OF EL PASO BID TABULATION FORM



BID ITEM: VOIP TELEPHONY AND NETWORK INFRASTRUCTURE

BID # 2012-252

BID DATE: SEPTEMBER 19, 2012

DEPARTMENT: INFORMATION TECHNOLOGY

		SIGMA TECHNOLOGY SOLUTIONS, INC. SAN ANTONIO, TX	TECHNOLOGY FOR EDUCATION HEWITT, TX	
ITEM NO.	PART B: SAMPLE PRICING			
18	DESCRIPTION:	10GBASE-LR SFP MODULE	10GBASE-LR SFP MODULE	10GBASE-LR SFP MODULE
	MANUFACTURER/PART NUMBER:	SFP-10G-LR=	SFP-10G-LR=	SFP-10G-LR=
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$3,995.00	\$3,995.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$1,837.70	\$2,198.00	
19	DESCRIPTION:	CISCO UC CONFERENCE STATION 7937 GLOBAL	CISCO UC CONFERENCE STATION 7937 GLOBAL	CISCO UC CONFERENCE STATION 7937 GLOBAL
	MANUFACTURER/PART NUMBER:	CP-7937G=	CP-7937G=	CP-7937G=
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$1,395.00	\$1,395.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$641.70	\$768.00	
20	DESCRIPTION:	SMARTNET 8X5XNBD 2911 VOICE BUNDLE w/UC LICENSE PAK	SMARTNET 8X5XNBD 2911 VOICE BUNDLE w/UC LICENSE PAK	SMARTNET 8X5XNBD 2911 VOICE BUNDLE w/UC LICENSE PAK
	MANUFACTURER/PART NUMBER:	CON-SNT-2911 CMST	CON-SNT-2911 CMST	CON-SNT-2911 CMST
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$440.00	\$440.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$356.40	\$368.00	
21	DESCRIPTION:	EMRGNCY RSPNDR USR LIC 10 PHNS NEW	EMRGNCY RSPNDR USR LIC 10 PHNS NEW	EMRGNCY RSPNDR USR LIC 10 PHNS NEW
	MANUFACTURER/PART NUMBER:	ER-USR-LIC-10-NEW	ER-USR-LIC-10-NEW	ER-USR-LIC-10-NEW
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$200.00	\$200.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$92.00	\$110.00	
22	DESCRIPTION:	CCX 8.5 NEW PRE SEAT QTY 1 LICENSE ONLY	CCX 8.5 NEW PRE SEAT QTY 1 LICENSE ONLY	CCX 8.5 NEW PRE SEAT QTY 1 LICENSE ONLY
	MANUFACTURER/PART NUMBER:	CCX-85-N-P-LIC	CCX-85-N-P-LIC	CCX-85-N-P-LIC
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$1,850.00	\$1,850.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$851.00	\$1,018.00	

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APPROVED BY: ___/s/___

DATE: ___9/26/2012___



CITY OF EL PASO BID TABULATION FORM


BID ITEM: VOIP TELEPHONY AND NETWORK INFRASTRUCTURE
BID # 2012-252
BID DATE: SEPTEMBER 19, 2012
DEPARTMENT: INFORMATION TECHNOLOGY

		SIGMA TECHNOLOGY SOLUTIONS, INC. SAN ANTONIO, TX	TECHNOLOGY FOR EDUCATION HEWITT, TX	
ITEM NO.	PART B: SAMPLE PRICING			
23	DESCRIPTION:	FOUR-PORT VOICE INTERFACE CARD-FXO (UNIVERSAL)	FOUR-PORT VOICE INTERFACE CARD-FXO (UNIVERSAL)	FOUR-PORT VOICE INTERFACE CARD-FXO (UNIVERSAL)
	MANUFACTURER/PART NUMBER:	VIC2-4FXO	VIC2-4FXO	VIC2-4FXO
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$880.00	\$880.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$404.80	\$484.00	
24	DESCRIPTION:	FOUR-PORT VOICE INTERFACE CARD-FXS AND DID	FOUR-PORT VOICE INTERFACE CARD-FXS AND DID	FOUR-PORT VOICE INTERFACE CARD-FXS AND DID
	MANUFACTURER/PART NUMBER:	VIC3-4FXS/DID	VIC3-4FXS/DID	VIC3-4FXS/DID
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$880.00	\$880.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$404.80	\$484.00	
25	DESCRIPTION:	ESSENTIAL SW SVCS MAPPING SKU, 1K-10K UWL STD USERS	ESSENTIAL SW SVCS MAPPING SKU, 1K-10K UWL STD USERS	ESSENTIAL SW SVCS MAPPING SKU, 1K-10K UWL STD USERS
	MANUFACTURER/PART NUMBER:	CON-ESW-UWLST1K	CON-ESW-UWLST1K	CON-ESW-UWLST1K
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$15.00	\$15.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$12.15	\$13.00	
26	DESCRIPTION:	UNIFIED WORKSPACE LICENSING, PROFESSIONAL-1 USER	UNIFIED WORKSPACE LICENSING, PROFESSIONAL-1 USER	UNIFIED WORKSPACE LICENSING, PROFESSIONAL-1 USER
	MANUFACTURER/PART NUMBER:	LIC-UWL-PRO	LIC-UWL-PRO	LIC-UWL-PRO
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$500.00	\$500.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$230.00	\$275.00	
27	DESCRIPTION:	WEBEX MEETING CENTER PORT- ADD 2 YEARS (3 YEAR TOTAL TERM)	WEBEX MEETING CENTER PORT- ADD 2 YEARS (3 YEAR TOTAL TERM)	WEBEX MEETING CENTER PORT- ADD 2 YEARS (3 YEAR TOTAL TERM)
	MANUFACTURER/PART NUMBER:	WBX-MC1+2-UWL	WBX-MC1+2-UWL	WBX-MC1+2-UWL
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$3,854.00	\$3,854.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$1,772.84	\$2,120.00	
28	DESCRIPTION:	3-YR UWL STD UCSS	3-YR UWL STD UCSS	3-YR UWL STD UCSS
	MANUFACTURER/PART NUMBER:	UCSS-UWL-STD	UCSS-UWL-STD	UCSS-UWL-STD
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$70.00	\$70.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$32.20	\$39.00	

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APPROVED BY: ___/s/___

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CITY OF EL PASO BID TABULATION FORM


BID ITEM: VOIP TELEPHONY AND NETWORK INFRASTRUCTURE
BID # 2012-252
BID DATE: SEPTEMBER 19, 2012
DEPARTMENT: INFORMATION TECHNOLOGY

		SIGMA TECHNOLOGY SOLUTIONS, INC. SAN ANTONIO, TX	TECHNOLOGY FOR EDUCATION HEWITT, TX	
ITEM NO.	PART B: SAMPLE PRICING			
29	DESCRIPTION:	UNIFIED WORKSPACE LICENSING STD, 1 USER	UNIFIED WORKSPACE LICENSING STD, 1 USER	UNIFIED WORKSPACE LICENSING STD, 1 USER
	MANUFACTURER/PART NUMBER:	LIC-UWL-STD	LIC-UWL-STD	LIC-UWL-STD
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$325.00	\$325.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$149.50	\$179.00	
30	DESCRIPTION:	CATALYST 3560C SWITCH 12 FE PoE, 2 x DUAL UPLINK, IP BASE	CATALYST 3560C SWITCH 12 FE PoE, 2 x DUAL UPLINK, IP BASE	CATALYST 3560C SWITCH 12 FE PoE, 2 x DUAL UPLINK, IP BASE
	MANUFACTURER/PART NUMBER:	WS-C3560C-12PC-S	WS-C3560C-12PC-S	WS-C3560C-12PC-S
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$1,745.00	\$1,745.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$802.70	\$960.00	
31	DESCRIPTION:	AC POWER CORD (NORTH AMERICA), C13, NEMA 5-15P, 2.1m	AC POWER CORD (NORTH AMERICA), C13, NEMA 5-15P, 2.1m	AC POWER CORD (NORTH AMERICA), C13, NEMA 5-15P, 2.1m
	MANUFACTURER/PART NUMBER:	CAB-AC	CAB-AC	CAB-AC
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$0.00	\$0.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$0.00	\$0.00	
32	DESCRIPTION:	POWER RETAINER CLIP FOR COMPACT SWITCHES	POWER RETAINER CLIP FOR COMPACT SWITCHES	POWER RETAINER CLIP FOR COMPACT SWITCHES
	MANUFACTURER/PART NUMBER:	PWR-CLIP	PWR-CLIP	PWR-CLIP
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$20.00	\$20.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$9.20	\$11.00	
33	DESCRIPTION:	SMARTNET 8X5XNBD CATALYST 3560C SWITCH 12 FE PoE, 2 x DUA	SMARTNET 8X5XNBD CATALYST 3560C SWITCH 12 FE PoE, 2 x DUA	SMARTNET 8X5XNBD CATALYST 3560C SWITCH 12 FE PoE, 2 x DUA
	MANUFACTURER/PART NUMBER:	CON-SNT-C356C12P	CON-SNT-C356C12P	CON-SNT-C356C12P
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$111.00	\$111.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$89.91	\$93.00	
34	DESCRIPTION:	5500 SERIES WIRELESS CONTROLLER FOR UP TO 500 CISCO ACCESS POINTS	5500 SERIES WIRELESS CONTROLLER FOR UP TO 500 CISCO ACCESS POINTS	5500 SERIES WIRELESS CONTROLLER FOR UP TO 500 CISCO ACCESS POINTS
	MANUFACTURER/PART NUMBER:	AIR-CT5508-500-K9	AIR-CT5508-500-K9	AIR-CT5508-500-K9
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$104,995.00	\$104,995.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$48,297.70	\$57,748.00	

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APPROVED BY: ___/s/___

DATE: ___9/26/2012___



CITY OF EL PASO BID TABULATION FORM


BID ITEM: VOIP TELEPHONY AND NETWORK INFRASTRUCTURE
BID # 2012-252
BID DATE: SEPTEMBER 19, 2012
DEPARTMENT: INFORMATION TECHNOLOGY

		SIGMA TECHNOLOGY SOLUTIONS, INC. SAN ANTONIO, TX	TECHNOLOGY FOR EDUCATION HEWITT, TX	
ITEM NO.	PART B: SAMPLE PRICING			
35	DESCRIPTION:	5500 SERIES WIRELESS CONTROLLER REDUNDANT AC POWER SUPPLY	5500 SERIES WIRELESS CONTROLLER REDUNDANT AC POWER SUPPLY	5500 SERIES WIRELESS CONTROLLER REDUNDANT AC POWER SUPPLY
	MANUFACTURER/PART NUMBER:	AIR-PWR-5500-AC=	AIR-PWR-5500-AC=	AIR-PWR-5500-AC=
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$1,495.00	\$1,495.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$687.70	\$823.00	
36	DESCRIPTION:	5500 SERIES WIRELESS CONTROLLER FAN TRAY	5500 SERIES WIRELESS CONTROLLER FAN TRAY	5500 SERIES WIRELESS CONTROLLER FAN TRAY
	MANUFACTURER/PART NUMBER:	AIR-FAN-5500=	AIR-FAN-5500=	AIR-FAN-5500=
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$295.00	\$295.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$135.70	\$163.00	
37	DESCRIPTION:	5500 SERIES WIRELESS CONTROLLER SPARE MOUNTING KIT	5500 SERIES WIRELESS CONTROLLER SPARE MOUNTING KIT	5500 SERIES WIRELESS CONTROLLER SPARE MOUNTING KIT
	MANUFACTURER/PART NUMBER:	AIR-CT5500-RK-MNT	AIR-CT5500-RK-MNT	AIR-CT5500-RK-MNT
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$295.00	\$295.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$135.70	\$163.00	
38	DESCRIPTION:	250 AP ADDER LICENSE FOR THE 5508 CONTROLLER	250 AP ADDER LICENSE FOR THE 5508 CONTROLLER	250 AP ADDER LICENSE FOR THE 5508 CONTROLLER
	MANUFACTURER/PART NUMBER:	LIC-CT5508-250A	LIC-CT5508-250A	LIC-CT5508-250A
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$58,495.00	\$58,495.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$25,907.70	\$32,173.00	
39	DESCRIPTION:	CISCO AIRONET 3600i ACCESS POINT: INDOOR ENVIRONMENTS, WITH INTERNAL ANTENNAS	CISCO AIRONET 3600i ACCESS POINT: INDOOR ENVIRONMENTS, WITH INTERNAL ANTENNAS	CISCO AIRONET 3600i ACCESS POINT: INDOOR ENVIRONMENTS, WITH INTERNAL ANTENNAS
	MANUFACTURER/PART NUMBER:	AIR-CAP3602I-x-K9	AIR-CAP3602I-x-K9	AIR-CAP3602I-x-K9
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$1,495.00	\$1,495.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$687.70	\$823.00	
40	DESCRIPTION:	SMARTnet 8x5xNBD 3600e ACCESS POINT (DUAL-BAND 802.11 a/g/n)	SMARTnet 8x5xNBD 3600e ACCESS POINT (DUAL-BAND 802.11 a/g/n)	SMARTnet 8x5xNBD 3600e ACCESS POINT (DUAL-BAND 802.11 a/g/n)
	MANUFACTURER/PART NUMBER:	CON-SNT-CAP3602x	CON-SNT-CAP3602x	CON-SNT-CAP3602x
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$120.00	\$120.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$97.20	\$101.00	

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APPROVED BY: ___/s/___

DATE: ___9/26/2012___



CITY OF EL PASO BID TABULATION FORM


BID ITEM: VOIP TELEPHONY AND NETWORK INFRASTRUCTURE
BID # 2012-252
BID DATE: SEPTEMBER 19, 2012
DEPARTMENT: INFORMATION TECHNOLOGY

		SIGMA TECHNOLOGY SOLUTIONS, INC. SAN ANTONIO, TX	TECHNOLOGY FOR EDUCATION HEWITT, TX	
ITEM NO.	PART B: SAMPLE PRICING			
41	DESCRIPTION:	CISCO UNIFIED IP PHONE 6921, CHARCOAL, STANDARD HANDSET	CISCO UNIFIED IP PHONE 6921, CHARCOAL, STANDARD HANDSET	CISCO UNIFIED IP PHONE 6921, CHARCOAL, STANDARD HANDSET
	MANUFACTURER/PART NUMBER:	CP-6921-C-K9=	CP-6921-C-K9=	CP-6921-C-K9=
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$235.00	\$238.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$108.10	\$130.00	
42	DESCRIPTION:	3925 VOICE BUNDLE w/PVDM3-64, FL-CME-SRST-25, UC LICENSE PAK	3925 VOICE BUNDLE w/PVDM3-64, FL-CME-SRST-25, UC LICENSE PAK	3925 VOICE BUNDLE w/PVDM3-64, FL-CME-SRST-25, UC LICENSE PAK
	MANUFACTURER/PART NUMBER:	C3925-CME-SRST/K9	C3925-CME-SRST/K9	C3925-CME-SRST/K9
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$10,995.00	\$10,995.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$5,057.70	\$6,048.00	
43	DESCRIPTION:	1000BASE-LX/LH SFP TRANSCEIVER MODULE, MMF/SMF, 1310nm, DOM	1000BASE-LX/LH SFP TRANSCEIVER MODULE, MMF/SMF, 1310nm, DOM	1000BASE-LX/LH SFP TRANSCEIVER MODULE, MMF/SMF, 1310nm, DOM
	MANUFACTURER/PART NUMBER:	GLC-LH-SMD=	GLC-LH-SMD=	GLC-LH-SMD=
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$995.00	\$995.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$457.70	\$548.00	
44	DESCRIPTION:	2921 UC BUNDLE w/PVDM3-32, FL-CME-SRST-25, UC LICENSE PAK	2921 UC BUNDLE w/PVDM3-32, FL-CME-SRST-25, UC LICENSE PAK	2921 UC BUNDLE w/PVDM3-32, FL-CME-SRST-25, UC LICENSE PAK
	MANUFACTURER/PART NUMBER:	C2921-CME-SRST/K9	C2921-CME-SRST/K9	C2921-CME-SRST/K9
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$4,995.00	\$4,995.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$2,297.70	\$2,748.00	
45	DESCRIPTION:	24 PORT VOICE OVER IP ANALOG PHONE GATEWAY	24 PORT VOICE OVER IP ANALOG PHONE GATEWAY	24 PORT VOICE OVER IP ANALOG PHONE GATEWAY
	MANUFACTURER/PART NUMBER:	VG224	VG224	VG224
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$5,395.00	\$5,395.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$2,481.70	\$2,968.00	
46	DESCRIPTION:	COMMUNICATION MANAGER EXPRESS OR SRST	COMMUNICATION MANAGER EXPRESS OR SRST	COMMUNICATION MANAGER EXPRESS OR SRST
	MANUFACTURER/PART NUMBER:	FL-CME-SRST-25	FL-CME-SRST-25	FL-CME-SRST-25
	PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP):	\$550.00	\$550.00	
	CITY'S COST (AFTER DISCOUNT OR MARK-UP OR NET):	\$253.00	\$303.00	

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APPROVED BY: ___/s/___

DATE: ___ 9/26/2012 ___



CITY OF EL PASO BID TABULATION FORM



BID ITEM: VOIP TELEPHONY AND NETWORK INFRASTRUCTURE

BID # 2012-252

BID DATE: SEPTEMBER 19, 2012

DEPARTMENT: INFORMATION TECHNOLOGY

	SIGMA TECHNOLOGY SOLUTIONS, INC. SAN ANTONIO, TX	TECHNOLOGY FOR EDUCATION HEWITT, TX	
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE FILING PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.</p> <p>NO OPTION OFFERED.</p>	<p><input checked="" type="checkbox"/></p> <p><input type="checkbox"/></p>	<p><input type="checkbox"/></p> <p><input checked="" type="checkbox"/></p>	<p><input type="checkbox"/></p> <p><input type="checkbox"/></p>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY: Within _____ consecutive calendar days	14	4 - 6 WEEKS	

IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE OF REJECTION OF THE BID.

BIDS SOLICITED: 34 BIDS RECEIVED: 5 BIDS LOCAL: 17 NO BIDS: 0

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APPROVED BY: ___/s/___

DATE: ___9/26/2012___